

Scientific and Market Advisor (full-time position)

botiss biomaterials is a fast growing, successful bio-medical company, headquartered in Berlin with global activities. We develop, manufacture, and market innovative biological products for tissue regeneration in the dental field. Market activities in over 100 countries require global thinking and action. Our clinical product portfolio requires a thorough understanding of scientific topics and clinical context.

For our Berlin headquarter offices, we are looking for a

Scientific and Market Advisor

(full-time permanent position) to be mainly active in Spain and Latin America

Your responsibilities:

- Actively monitoring and promoting revenue growth in the assigned areas
- Scientific support/supervision of distribution partners in Spanish speaking countries
- Product trainings to distribution partners and clinical users
- Building/maintaining cooperation with Key Opinion Leaders
- Organization and implementation of educational events and product trainings
- Creation and implementation of marketing concepts in close collaboration with our distribution partners

Your qualifications:

- Academic degree in natural sciences (preferable) or business administration
- Excellent command of English and Spanish (spoken and written) is indispensable
- Fluency in one of the following languages is a plus: Portuguese (preferable), French, German
- Willingness to travel internationally (30-50%)
- Excellent presentation skills, intrinsic motivation, and commitment

We offer:

An exciting and challenging (full-time permanent) position with a high level of autonomy and personal development potential within a young team and an international environment – at the interface between markets, science, and medical applications.

Please send your application in English (motivation letter and CV) to jobs@botiss.com (for the attention of Dr. Arturo Robertazzi)

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