

## FULL-TIME POSITION

# Global Sales Education Manager

(m/f/d)

bone & tissue  
regeneration

botiss  
biomaterials

botiss biomaterials is a fast growing, successful bio-medical company, headquartered in Berlin with global activities. We develop, manufacture, and market innovative biological products for tissue regeneration in the dental field. Market activities in over 100 countries require global thinking and action. Our clinical product portfolio requires a thorough understanding of scientific topics and clinical context.

**For our Berlin headquarter offices, we are looking for a full-time Global Sales Education Manager (m/f/d) to support our Global Sales Team.**

### Your responsibilities

- Ensure scientific support/supervision of Global Sales Team
- Translate knowledge into financial success
- Design/implement medical education strategies in collaboration with distribution partners and in alignment with sales goals
- Design/plan/develop (in-house) product trainings for distribution partners, field support personnel, and clinical users with the aim of delivering an impactful learning experience
- Build/maintain cooperation with Key Opinion Leaders (KOL's)
- Engage with strategic training partners such as research communities and academic institutions to support the regional business strategy
- Organize/implement educational events and product trainings
- Create marketing concepts in close collaboration with the distribution partners and the Marketing Department

### Your qualifications

- Academic background in natural sciences (preferable) or business administration
- At least 2 years of experience within medical field and or in sales/marketing, ideally in dental field
- Experience in the following is highly appreciated: Developing and delivering medical education programs; KOL management; designing learning objectives and assessing learning outcomes
- Excellent command of English (spoken and written) is indispensable
- Fluency in one of the following languages is a plus: Portuguese, Spanish, Italian
- Willingness to travel internationally (30-50%)
- Excellent presentation and diplomatic skills; intrinsic motivation; strategic thinking; ability to plan, organize, monitor and successfully conclude projects

### We offer

An exciting and challenging (full-time permanent) position with a high level of autonomy and personal development potential within a young team and an international environment – at the interface between markets, science and medical applications – as well as 30 vacation days, fruit order, fitness membership and other benefits in an open and friendly working atmosphere.

**Please send your application in English (motivation letter and CV), to [jobs@botiss.com](mailto:jobs@botiss.com) for the attention of Zoltan Kasap (Executive Director Global Sales & Marketing).**

### botiss biomaterials GmbH

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